YOUR BT LOCAL BUSINESS.

BUSINESS EXPERTISE RIGHT ON YOUR DOORSTEP.

- A local outlook but with the support of a global company.
- Get professional advice from local business people who speak your language.
- Access to the latest technology to help future-proof your business.
A bit more about us.

Hi, I’m Jim Ogston, the Managing Director of BT Local Business North Scotland. I started up the business in Aberdeen 8 years ago and I now head up a close-knit team of 18 experts.

We help businesses of all sizes, from start-ups needing a phone line and broadband to large multi-nationals. Every customer is equally important to us and gets the same level of service.

What’s more, we understand the challenges of running a local business because we’re doing it. The fact that we’re also working in partnership with BT – one of the UK’s most well-known brands – means our customers get the best of both worlds. We offer unique insight and experience, as well as the technology that can help them to maximise any opportunities to compete and grow their business.

We make it our job to keep up to date with all the latest technologies available from BT. We also take the time to understand how a customer’s business works, so that we can develop a solution that’s right for them. And we’re confident we can do the same for you.

You can give us a call on:

01224 798 580
or
0800 389 3364

or email us at:
northscotland@btlocalbusiness.co.uk
BRINGING BT CLOSER TO YOUR BUSINESS.

There’s a lot to do and think about when you’re running a business. You might have some great ideas to improve service and daily communication processes, just not the tools to put them into action. That’s where we can help. We’re here, on your doorstep, ready to offer expert advice so you can choose the right communications technology for your business.

WE’RE HERE TO HELP.

At your BT Local Business, you’ll find a friendly, approachable team dedicated to helping your business succeed. We’ve got everything you need, technical expertise, practical know-how and masses of local knowledge - plus we know from experience what it’s like to run your own business. So whether you’re starting out or expanding, we’ve been there and done it and can help you get it right.

We’ll use our knowledge and experience to help you:

• Improve your communications and customer service. We’ll show you how BT communications technology can make your work life easier, helping you to stay connected with your customers and make it easy for new customers to get in touch.

• Expand, grow or develop your business. We’ll work with you to understand your immediate needs as well as your long-term objectives. Then we’ll recommend the products and services that can meet your needs.

• Stay ahead of your competitors. As we’re close by, we’ll happily come and meet you to share tips, best practice and tried-and-tested solutions. And we’ll let you know about any new technologies that can help drive your business forward and keep your communication system up to date, helping to future-proof your business.

Your business matters to us.

To make life easier, if you have a query or problem, it’s reassuring to know that all you have to do is contact your account manager. You won’t have the frustration of being passed around a large call centre. Instead, you can speak to someone who knows what makes your business tick and will take responsibility for sorting out any issues you might have... so you’ll have more time to concentrate on running your business. And because we’re local, we’re happy to come and meet you, face-to-face, at anytime.

BT LOCAL BUSINESSES – CREATED TO MEET YOUR NEEDS.

We’re part of a network of successful local enterprises throughout the UK, all dedicated to giving businesses in their local area access to the latest BT products and services. We only sell BT and can introduce you to the entire portfolio. So quite simply, we bring all of BT’s capability - that’s in-depth knowledge, support, and communication and technology expertise - directly to you.
Get support from a successful business with a local outlook.
We’re on your doorstep and can offer a fast response, professional advice and ongoing support. And because we’re backed by the huge resources of BT Business, which is trusted by over 900,000 small business customers to look after their IT and communication needs, we can offer you a choice of the latest technology, innovative solutions and great service – in fact all the benefits of working with BT, but closer to home.

We speak your language.
We’re running a business just like you. So we’re facing the same challenges and are under the same pressure as you are. But we also understand the opportunities for your business. So you’ll get all the long-term support, advice and help you need, from people who really know what it takes to make your business succeed.

Get first hand knowledge of the latest products and services.
BT Business are networking experts and have invested heavily in their 21st Century network. This means we can provide you with excellent coverage and cost-effective access options. Not only that, we’re experts in technology too. We keep up to date and have got all the information about the latest BT Business products and services at our fingertips. We’ll regularly review your communication solution to make sure it not only meets the needs of your business now, but also gives you the scope and flexibility to adapt to changes in the future.
TECHNOLOGY THAT WORKS AS HARD AS YOU DO.

- **Helping you stay in touch.**
  We can offer you a wide range of ways to keep talking, from business phone lines, IP Communications and the latest mobiles, to award-winning phone systems and conferencing solutions.

- **Fast internet access and online services.**
  We can help you get online quickly with a range of fast, dependable internet access options. From superfast broadband to dedicated lines, we can help you find the right choices for your business’ needs. We can also help get your business noticed and increase sales with website hosting, domain names, e-commerce and marketing applications.

- **Innovative technology and cloud-based solutions.**
  We’ve got everything your business needs to take advantage of the latest technology, from simple cloud services like Microsoft Office 365 to complete data centre solutions. And we can offer a range of IT services, from simple IT support to fully integrated systems.

- **Networks for better connectivity.**
  Need your team to be able to share information quickly and collaborate in real-time? Then talk to us about networking services. We can help connect people at one site or link multiple sites, whether they’re in the UK or abroad.
Find out more at:

01224 798 580 or 0800 389 3364  bt.com/btlocalbusiness